

# J. SCOTT LANE

Manager, Grant Writer and Analyses



*“Thirty years of writing grants, proposals, web content, reports, and technical analysis and research has led to this practice. I can help take you and your project to the next place.”*

## SKILLS

Grant Writing	<div style="width: 90%;"></div>
Economic Analysis/BCA	<div style="width: 95%;"></div>
Cost Estimates	<div style="width: 80%;"></div>
Project Management	<div style="width: 70%;"></div>
Engagement/Surveys	<div style="width: 95%;"></div>

## EDUCATION

University of North Carolina-Charlotte  
1986-1991 (B.S. / M.A. - Geography/Economics)  
Certified through Global Grant Writers Collective

## WORK HISTORY

- J. S. Lane Company, Owner, 2010-ongoing
- Stantec Consulting Services, 2010-2019
- The Louis Berger Group, 2002-2009

## SELECT EXPERIENCE

### I-89 Pedestrian Bridge Benefit-Cost Assessment

Mr. Lane created then updated a winning benefit-cost analysis (BCA) for a new pedestrian bridge connecting the University of Vermont to health, residential, and other opportunities across a six-lane freeway

City of South Burlington, VT 2023  
(federal)

### Trunk Road Extension Grant Package

Mr. Lane researched, tailored a BCA, and prepared the entirety of this grant proposal for a new roadway connecting a rural Alaskan community

Matanuska-Susitna, AK 2018  
(federal)

### Mount Zion Road (KY 536) Realignment BCA/Review

Mr. Lane developed the benefit-cost assessment and narrative as well as providing a complete editorial and content review of the full grant package

Kentucky Transportation Cabinet (state department of transportation) 2020  
(federal)

### Port of Coos Bay Rail Benefit-Cost Assessment

Mr. Lane led the development of a tailored BCA to improve track and tunnel conditions for this freight rail project that had the largest BUILD award in 2011

Port of Coos Bay, OR 2011  
(federal)

### Rural Economic Development Grant Package

Mr. Lane led the development of a justification report that netted emergency relief funds amounting to a 19-1 return on investment for a small mountain town

Rural Economic Development Center / Town of Crossnore, NC 2005  
(state)

*I have worked with non-profit groups to secure bike helmets to intermodal passenger rail stations and everything in between, helping clients receive tens of millions of dollars in awards. I'll support your community, projects, and passions in every phase of grant preparation with a full range of writing / web services, analytical tools (e.g., Tableau), editing, engagement, and graphics / mapping.*

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