# J. SCOTT LANE

Manager, Grant Writer and Analyses

"Thirty years of writing grants, proposals, web content, reports, and technical analysis and research has led to this practice. I can help take you and your project to the next place."



# SKILLS

Grant Writing	
Economic Analysis/BCA	
Cost Estimates	
Project Management	
Engagement/Surveys	

## **EDUCATION**

University of North Carolina-Charlotte 1986-1991 (B.S. / M.A. - Geography/Economics) Certified through Global Grant Writers Collective

### WORK HISTORY

- J. S. Lane Company, Owner, 2010-ongoing
- Stantec Consulting Services, 2010-2019
- The Louis Berger Group, 2002-2009

# SELECT EXPERIENCE

#### **Economic Development Authority (EDA) Infrastructure Grant** 2023 Mr. Lane was the principal author for two applications to fund Town of Elizabethtown, NC (federal) infrastructure supporting diverse economic opportunities I-89 Pedestrian Bridge Benefit-Cost Assessment Mr. Lane created then updated a winning benefit-cost analysis 2023 City of South Burlington, VT (BCA) for a pedestrian bridge connecting a university to health, (federal) residential, and other destinations across a six-lane freeway **Trunk Road Extension Grant Package** 2018 Mr. Lane researched and prepared the entirety of this grant Matanuska-Susitna. AK (federal) proposal for a roadway connecting a rural Alaskan community Mount Zion Road (KY 536) Realignment BCA/Review Kentucky Transportation 2020 Mr. Lane developed the BCA and narrative as well as providing a Cabinet (state dept. of (federal) complete editorial and content review of the full grant package transportation) Port of Coos Bay Rail Benefit-Cost Assessment 2011 Mr. Lane prepared the BCA to improve track and tunnels for this Port of Coos Bay, OR (federal) freight rail project that had the largest BUILD award in 2011 **Rural Economic Development Grant Package** Rural Economic 2005 Mr. Lane developed a winning grant for emergency relief funds for Development Center / Town (state) a small mountain town of 250 people of Crossnore. NC

I have worked with non-profit groups to secure bike helmets to intermodal passenger rail stations and everything in between, helping clients receive tens of millions of dollars in awards. I'll support your community, projects, and passions in every phase of grant preparation with a full range of writing / web services, analytical tools (e.g., Tableau), editing, engagement, and graphics / mapping.