

J. SCOTT LANE

Co-Founder of WriteAngle/Lead Grant Writer



"Thirty years of managing complex projects and preparing grants, proposals, and research has provided the insight to take you and your organization to the next level."

SKILLS

Grant Writing	<div style="width: 95%;"></div>
Economic Analysis/BCA	<div style="width: 90%;"></div>
Proposal Development	<div style="width: 85%;"></div>
Project Management	<div style="width: 80%;"></div>
Editing / Proofreading	<div style="width: 95%;"></div>
Graphics / Mapping	<div style="width: 90%;"></div>

EDUCATION & CERTIFICATIONS

- University of North Carolina-Charlotte 1986-1991 (B.S. / M.A. - Geography; Minor in Economics)
- Certified Grant Professional (Global Grant Writers Collective)
- Certified Editor (Knowadays)

WORK HISTORY

- WriteAngle, LLC, General Manager, 2023-ongoing
- J. S. Lane Company, Owner, 2011-ongoing
- Stantec Consulting Services, 2010-2019

SELECT EXPERIENCE

Reconnecting Communities Pilot Program Grant

Mr. Lane reviewed and evaluated past submittals and new guidance; re-wrote the main and budget narratives; developed a one-page Prospectus, and managed a multi-agency grant team through several rounds of coordination meetings and drafts

City of Greensboro
(w/Mott MacDonald) 2024
(federal)

Consolidated Rail Infrastructure Investment (CRISI) Grant

Mr. Lane led the project management, graphics/mapping, coordination, analysis (w/BCA), and writing for a 140-mile-long, rail-based revitalization project

Maine DOT & Partners
(w/Bluejay Advisors) 2024
(federal)

Innovative Finance and Asset Concession Grant Program

Mr. Lane was the Project Manager and writer for a complex grant that will create new opportunities for relieving congestion in the most congested ports in the nation

Merced County
(w/Hicks Partners) 2024
(federal)

Energy and Transportation Efficiency Proposals

Mr. Lane developed and conducted compliance and evaluation reviews, copyediting and proofreading of proposal elements, and prepared/revised executive summaries for three separate state proposals to build out electric charging or tolling infrastructure

Ohio, New Jersey, and Colorado
(w/Hicks Partners) 2024
(state)

Economic Development Authority (EDA) Infrastructure Grant

Mr. Lane was the principal author of two grant applications (w/budgets) to fund infrastructure supporting public-private development opportunities in a small but progressive community

Town of Elizabethtown, NC 2023
(federal)

I-89 Pedestrian Bridge Benefit-Cost Assessment

Mr. Lane created, then updated, a winning benefit-cost analysis for a pedestrian bridge connecting a university to health, residential, and retail over a six-lane freeway

City of South Burlington, VT 2018/2023
(federal)

Trunk Road Extension Grant Package

Mr. Lane researched and prepared the entirety of this grant proposal for a roadway connecting a rural Alaskan community

Matanuska-Susitna, AK 2020
(federal)

Mount Zion Road (KY 536) Realignment BCA/Review

Mr. Lane developed the BCA and narrative, as well as provided a complete editorial and content review of the full grant package

Kentucky Transportation
Cabinet (state DOT) 2020
(federal)

Author and Presenter for Benefit-Cost Assessment Seminar

Mr. Lane prepared and presented an hour-long seminar that had over 1,000 attendees that explained the foundation and key features of BCA development

Complete Street
Coalition/Smart Growth
America 2017
(nationwide)

Rail Infrastructure Benefit-Cost Assessment

Mr. Lane prepared the BCA to improve track and tunnels for this freight rail project that had the largest BUILD award in 2011

Port of Coos Bay, OR 2011
(federal)



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I have also worked with non-profit groups on housing affordability, business incubation, teen development, clean energy, arts, and childhood reading programming. I can support your community, projects, and passions in every phase of grant preparation with a full range of writing services, prospecting, compliance/competitiveness evaluations, and accessing Donor-Advised Funding and Individual Wealth donors. As a highly experienced project and proposal manager, meeting facilitator, and technical specialist, I can ways of connecting the dots to map out pathways for success.